[00:00:00] - **In order to make the Q&A Portion of the transcript clear, I will highlight the areas of the presentation that deviate from the content of the slides and provide additional info on the NOFO’s to the best of my ability, including the areas where people as questions. There weren’t a ton of questions, so the content isn’t exhaustive. – Shawn**

**Also the transcript isn’t always very clear, so should be followed along with the video itself.**

**-----Pasted from the Chatbox, times do not match the video as the video was edited----**

**Introductions (Page 1) – The video was edited, so the times here are not relevant to the recording. Please look at the transcript document for actual recording**

08:59:38 From mmiller : Happy Friday. Please feel free to put your name and agency in the chat as a way to introduce yourself.

09:00:11 From Abbie Brewer Co Western Slope : Abbie Brewer , Hilltop - Western Slope Region COC

09:00:27 From Evelyn Gorsline-Flamm, Housing Solution : Evelyn Flamm, Housing Solutions

09:00:29 From Tsu Wolin-Brown : Tsu Wolin-Brown, The Salvation Army, Vail Service Extension

09:00:34 From Judy McNeilsmith : Judy McNeilsmith La Puente Home San Luis Valley

09:00:38 From Wilson Hamilton : Wilson Hamilton, La Puente Home

09:00:41 From Evelyn Gorsline-Flamm, Housing Solution : Happy Friday!!

09:00:41 From Diamond Mobbley : Diamond Mobbley, SLVBHG

09:00:42 From Stacy Archuleta : Stacy Archuleta - Volunteers of America Grand Junction office

09:00:42 From Marian McDonough : Marian McDonough, Catholic charities

09:00:44 From Jolynn Vlach Hilltop : Jolynn Vlach, hilltop western slope

09:01:08 From Lori Goodwin : Lori Goodwin - Garfield County Human Services

09:01:25 From Denny Wetmore he/him/his : Hey everybody!

09:01:31 From Janette : Janette Trujillo Housing Coordinator for San Luis Valley Behavioral Health; sorry, my computer freezes with the camera on...

09:01:31 From Janet Hollingsworth - Hilltop Community Resources : Janet Hollingsworth - Hilltop - Western Slope COC

09:01:48 From Charlene Tortorice : Charlene Tortorice Las Animas / Huerfano Counties

09:01:53 From Joel Berdie (he/him) : Morning!

Joel Berdie- Project Moxie in Durango

09:02:36 From Bridge Shelter : Theresa Wilson- Bridge Shelter in Cortez

09:03:23 From sherimintz : Hi everyone. Sheri Mintz from Bright Future Foundation

09:03:51 From Jeri Erickson : Jeri Erickson, Volunteers of America Colorado, state-wide

09:04:07 From Melissa Armstrong VOA : Good morning, Melissa Armstrong, Volunteers of America Colorado, Western Colorado

09:04:07 From Teah Miller : Teah Miller-Pueblo

09:04:09 From Elizabeth Salkind, Housing Solutions : Elizabeth Salkind, Housing Solutions for the SW

09:04:16 From Cydnie LaCour (she/her) : Cydnie LaCour with Karis, Inc. Mesa County

09:04:17 From Sr. Karen Bland : Sr. Karen Bland Grand Valley Catholic Outreach

09:04:19 From Beverly Lampley : Beverly Lampley, GVCO,

09:04:19 From Karin Slater CASA7JD : Karin Slater CASA7jd 7th Judicial, Montrose, Delta, Gunnison, Hinsdale, Ouray & San Miguel

09:04:54 From Taylor Clepper (she/her) : Taylor Clepper, Jefferson center for Mental Health - serving Gilpin and Clear Creek Counties as is relevant here

09:05:00 From Dariza Martinez Farris : Dariza Martinez Farris-MIRA bus Program Manager Eagle County

09:05:13 From Jamal Moloo : Good morning - Deanne mentioned the session and as a clinician at CCH wanted to learn more about your amazing work. Will join as much of the meeting as I am able! Thx!

09:06:02 From Becky Rippy : Becky Rippy - Catholic Charities - Roaring Fork Valley

09:06:47 From Yesenia Wilson (she/ella), CDPHE : Good morning! Yesenia Wilson with CDPHE Health Equity Branch, Disproportionately Affected Populations Liaison - Congregate Settings.

**----End Paste----**

[00:00:00] **Deanne Witzke:** Okay. So thanks everyone for joining today. Maybe CCH folks throw your cameras on and we can greet everyone. And what was, what else was I gonna say? Just some, yeah, some logistics. If everyone wants to write their name in the chat, I think Shawn's caught all the phone numbers just to introduce yourself and what community you're coming from.

[00:00:20] We would appreciate that. We're going to go over a presentation that is actually very dense, but we're gonna do our best to go quickly because we know that folks really have questions and want answers. And so. Hoping that this doesn't have to be too formal and can become more of a dial mark and Shawn are going to be the primary presenters.

[00:00:45] We have Denny on the phone or on, on the zoom here who will be helping monitor chat as well.

[00:00:51] We'll, we'll be sending out a recording of this as well as the Q and a transcript after the meeting, [00:01:00] Shawn's created a beautiful space on our website to post any kind of big NOFO update. So thank you, Shawn, for doing that. And without further ado, I will just dive into our presentation.

[00:01:10] I will personally be ignoring the chat throughout this session. So if, if someone needs to like interrupt me because I'm going too fast or something happens, you'll have to go off mute to interrupt me. But in terms of Q and a will be answering questions after the presentation.

[00:01:28] **Denny Wetmore:** Deanne, can you make me co-host

[00:01:30] **Deanne Witzke:** real quick as well? Oh, you bet I can. I, I know how to do that and do it right now make co-host perfect. So again, thanks everyone for coming. My name's Deanne whisky. I'm the vice president of community services at CCH. I oversee our rural initiatives programming as well as a few other departments, but relevant to this group. I do also oversee our Fort lion programming. So that's another space that's non Denver based that CCH oversees.

[00:01:58] And so the purpose of this meeting [00:02:00] today, as you all know, is that HUD has dropped several notices of funding to our community. And it's kind of all happening at once. It's all happening with some tight deadlines. And we wanna come together as a community to build a really strong strategy.

[00:02:16] That's work that the balance of state has been doing for years and years. HUD has just put out some more specific guidance on what they're looking for strategy wise. And so we are hoping to. Come into alignment as a community here. Not just related to these notices of funding available, but to some funding that will be coming down the pipe from the state and more federal dollars that are, are coming through.

[00:02:41] So thank you all for coming today. I hope that we can get some information to you. That's helpful. And again, leaving tons of time at the end for Q and a. I, we, we can just do some quick introductions. I shared my own information. Mark. Do you wanna go

[00:02:56] **Mark Miller:** next? Hi there folks. Most of you know [00:03:00] me, my name is Mark Miller.

[00:03:01] I play the role of the manager for the rental assist or for the rural initiatives area of the coalition. And I have worked with HUD funding for 30.

[00:03:15] **Shawn Hayes:** Shawn Good morning, everybody. My name is Shawn Hayes titled balance state continuum of care coordinator. I've worked with the coalition for about five years.

[00:03:23] I know the majority of you or have been in meetings with you. Over the years I work with many or all of the communities in the Mount state continuum of care I'm paid for through the planning grant of the balance state continuum of care. And a lot of my work is around point in time counts and coordinated entry and working on strategic planning and with the balance of state governing board to help further the mission of the continuum of care.

[00:03:50] **Deanne Witzke:** Thanks, Shawn. And. Hey everybody. My name's Denny Wetmore. I'm the, Hm. I S project manager for the balance of the state of Colorado. Hm. I S stands for homeless management [00:04:00] information system if you're not aware and all of the, all of this funding as well as probably all the extra state funding will be entered into.

[00:04:08] Hm. I S so my team will work with you to make sure that you have you know, people able to use Hm. I S if needed that we can report correctly that we're pulling the right fields in so that you can make sure that

[00:04:21] you get paid.

[00:04:27] **Deanne Witzke:** Oops. All right. So Shawn's gonna start us off with just a really broad overview. I, again, think that most folks on the call know the structure here. But it's sometimes for me is helpful to have a visual Shawn, go ahead.

[00:04:42] **Shawn Hayes:** Sure. So basically what trying to do here is just kind of show some of the flow of how funding can work through the balance estate continuum care, and then just the structure of.

[00:04:51] More of the governance or the leadership, well leadership structure, I think just the way that the HUD funding works in the balance estate. [00:05:00] And and it, it does function a little bit differently. I think in each co C. But the way that HUD use a lot of our funding sources are you know, you have the HUD program, which is department of housing and urban development.

[00:05:12] Then you have continuum of care that is formed in order to HUD funding. And then it goes down to all of you and the 10 regional coalitions that we formed for the balance of state continuum of care and order to request that funding and each region elects governing board members to sit on the balance state governing board.

[00:05:30] And so your region has one or two governing board members. Our governing our governance charter asks for two and right now we're still working on filling some seats in different regions. And so if you're interested in maybe your region hasn't filled one of those seats feel free to reach out to your governing board member or to meet and ask about that, we'd love to have you.

The governing board chooses a lead agency or collaborative applicant to help apply for funding and for working with [00:06:00] projects to well The projects themselves apply for projects, but the lead agency actually submits the application to HUD. And then the board also chooses a homeless management information lead.

[00:06:11] And that's the system where we report data to HUD and agencies actually submit realtime data regarding the services that are provided to people experiencing homelessness. And then the board has established various committees, including coordinated entry committee project ranking funding strategies data committees those kind of things.

[00:06:30] And we're always looking for members that are interested if you are, if you are interested. So part of the flow of how things work is we submitted a consolidated application to HUD to receive where Projects will look for different funding sources. And so those can be for permanent supportive housing, rapid rehousing, transitional housing.

[00:06:52] We have a planning grant that pays for part of my salary and then for different expenses in the COC. We have our, Hm [00:07:00] I S grants and those kind of things. And so once we receive that funding we work with various projects across the state work on ranking those projects.

[00:07:09] It's part of HUD's rules around that. We provide technical assistance and support across the state and then also work with the board on strategic planning and the, with the hope obviously, and always working towards helping to make homelessness for a brief in one time. And then it's kind of the cycle of how things work.

[00:07:28] **Deanne Witzke:** thanks for saying that, Shawn and I, I do like to frame large meetings with that big, why that we're all here. Like it's, we are getting deep into some HUD language and that can get very Visceral, but the reason that we're all here is because we wanna solve homelessness. And it's a problem that has been created and thus it's a problem that we can solve.

[00:07:48] And so one of our tools to do that is to use our federal funding from HUD to provide housing and supportive services and street outreach and all these things. And so that's why we're all here today. So this year HUD has [00:08:00] released two NOFO. And I'm gonna go over these slides very quickly. The content is here for you to read later, you will have access to this.

[00:08:08] You can share with your groups. We don't wanna waste time reading all these numbers, but so first HUD released a special supplemental NOFO a different from the annual competition that usually occurs this special NOFO has two components of funding. One is for the unsheltered community, and one is called a rural set aside.

[00:08:30] Here's the totals in the country. And then for the balance of state, this is the money that we're eligible to apply for and receive for unsheltered homelessness. And this amount is how much has been set aside for projects in rural communities and that totals about 6.5 million of new potential dollars in our community.

[00:08:53] And just to go over again, that there is always an annual competition note notice of funding available that [00:09:00] occurs from HUD every year. This money is in addition to it. We're going to talk about all three components today. The, the unsheltered, the rural and the annual or regular is how we kind of globally call it.

[00:09:15] Oops. Mark's gonna dive into some really quick bird eye view on some of the strategy work that HUD has put out. Go ahead, mark.

[00:09:23] **Shawn Hayes:** And mark, just to let you know, I, I know that and I've alerted people in the chat that you're recovering from Covid, but the volume stuff is coming up.

[00:09:34] Yeah. I will try to speak louder. If at some point my voice disappears, you'll have to understand that I'm still dealing with some symptoms from COVID, but I hope that this is better. Hu has put out a lot of information in their webinars and in their postings in regards to what strategic approaches you really need to outline, not just.

[00:09:58] In your [00:10:00] individual project applications, but also for your continuum at large. So as the coalition is putting together the final application that will go to HUD for both NOFO we will be making sure that we hit each of these strategic points. Some things that you really have to focus on a housing first approach, HUD has continually mentioned that they will be only funding projects and only funding continuums that really come together and have a housing first approach.

[00:10:35] They also wanna make sure that they're reducing unsheltered homelessness. A lot of the focus is on. What we colloquial call encampments or people who are really kind of out there in the weeds and not in a sheltered community. The other thing that they want to do is they want to really look at [00:11:00] partnering with healthcare agencies and service agencies.

[00:11:04] So they wanna see full commitments from either a local area and or a continuum wide process. You also wanna make sure that you're looking at you are advancing racial equity and ad addressing racial disparities. How has come out with a lot of focus on that over the course of the last four or five years?

[00:11:26] Improving assistance to the L G B T Q plus individuals and populations that are part of our continuum. We definitely want to look at engaging with lived experience, and I know that the, the board and the continuum has done a lot of work on that over the course of the last two years. And I know I'm just reading these things but I'm reading them, but I am also providing some emphasis.

[00:11:51] We definitely want to make sure that we are increasing the supply of affordable housing. As you're looking at projects that you [00:12:00] wanna put into either these NOFO or projects that you wanna submit to the states monies that are coming on. One of the things that HUD wants to do is they wanna make sure that you're leveraging funding sources from state local foundation monies, things like that in your applications.

[00:12:23] And that all goes towards ending homelessness for everybody who's experiencing it. I'm gonna switch to the next slide. Some of the things that HUD definitely wants you to be aware of, and I'm gonna jump around on the slide a little bit. You need to make sure that the information that you're providing in the project.

[00:12:44] Application and proposed activities are eligible and consistent with the program requirements and the rules that are out there for the NOFO. So it behooves you to actually really read the NOFO. And if you have questions [00:13:00] about terminology or things like that, feel free to ask myself Deanne you know, send us an email.

[00:13:06] If if we don't know the answer, we can certainly search for that answer. Sometimes we may refer you directly back to one of the HUD question and answer areas. The data provided in the various parts of the project application have to be consistent. So as you're looking at your individual projects, please make sure that you're providing those statistics and that data also over to Rebecca mayor who will be putting together the full application for the continuum, so that she's able to feed that in.

[00:13:40] Some of the things that HUD has warned us about is if you're putting in a application for a project and you're not actually eligible for it, they will just simply cross that out. And won't fund that project. Probably the last thing is making sure that full attachments are [00:14:00] provided in your project applications along with the entire larger project that the coalition will be submitting HUD in their webinars and other information have that they've put out there is that they're really looking for a COC wide strategic plan.

[00:14:18] And you can kind of see the items that are on there. I've gone over some of them. Some of the things that You know that the NOFO committee that is currently meeting every single Friday morning, we are looking for information about what kind of strategic plan items that this whole continuum and all of the agencies kind of wanna put in.

[00:14:43] And I've mentioned the leveraging, the housing development of new units. Of course we want landlord NA landlord recruitment and navigation. The leveraging the healthcare resources is something that HUD wants to [00:15:00] intertwine with all of their funding. They definitely wanna make sure that the healthcare services are available for everybody that's in their programs.

[00:15:10] Trying to think this is really big picture, and this is a lot to take in. I understand that we definitely wanna be promoting equity and we want to promote that equity across racial avenues along with improving the assistance for once again, the L G B T key T and I get that wrong each time.

[00:15:32] L G B T Q. And Shawn has, is it II I a, a two, five plus or two S I'm sorry. Q

[00:15:44] **Deanne Witzke:** spirit plus. Yeah. And they're, they're like listed here. Okay. If anyone's unfamiliar with those acronyms.

[00:15:50] The other thing that HUD is kind of looking at and they will be scoring points on the rural set aside, part of the [00:16:00] NOFO.

[00:16:01] For areas that are currently underserved by HUD continuum of care funding sources. And if you have questions about that, please raise that at the end for the Q and a as we look at the next slide

[00:16:16] **Deanne Witzke:** I think I can take it from there, mark. You've got it. Okay. Thank you. And that, that again that bird's eye of strategy is very, I don't, I don't wanna say new, but it's very important in these NOFO that have been released.

[00:16:31] So again, just a visual, we're gonna go over three separate funding opportunities today. These were announced at the same time, but they're two separate pots of money and have different criteria. And then this is the annual competition that has occurred every.

[00:16:46] So first we'll start with the special supplemental NOFO and talk about what's in common. So if project requirements for both, we've already kind of gone over, they need to be linking back to the strategic plan. They need to kind of follow the [00:17:00] rules that are outlined and both projects are specific for individuals and families with severe service needs, which I, I really think most of the community members that we serve do have a lot of service needs after becoming homeless or prior.

[00:17:15] So just emphasizing that and the emphasis on equity. So how these things are scored by HUD. The they'll be assessed on a, a point scale and some of those points are completely out of. Our control, if you will. It's how the COC scores. And so I, I hate reading slides. So I'll leave these here for you to read.

[00:17:40] The rural set aside is an 89 point scale. The unsheltered is a hundred point scale. And here we go into a little bit more detail about what those components are. Four points are awarded to both projects for just general project capacity review and ranking [00:18:00] system performance is worth 18 points, COC and coordinated engagement is worth eight points.

[00:18:08] And again, those are things that we have control over in some ways. But in, in other ways we don't, it's, it's just part of what our community is. For example, I'm not sure if I had it on this side. Bonus points were available based on our 2019 pit being greater than 1000. But our community didn't reach over a thousand in our unsheltered point in time count.

[00:18:31] So we aren't able to get those bonus points. This number four is where we do have control. And you can see it's a majority of the points for both the unsheltered and the rural set aside. This is a 15 page narrative strategic plan. That's linked back to all of those bullet points that mark went over. This document is something that our CCH lead agency consultant will be [00:19:00] compiling.

[00:19:00] But we're really looking to the work of, of the community for input into what is in that strategic plan. And it's something that folks have been working on for a long time and that we will be solidifying for HUD. In this document and kind of uses a north star moving forward. So who can apply for these special NOFO here's the actual description of who can apply, but really wanna emphasize.

[00:19:26] And I, I can't see myself, but I'm looking at you that current COC funded programs are, or agencies let's say, and non C, C funded agencies are welcome and encouraged to apply so many years. This annual competition comes through from HUD, but there isn't a ton of extra money every year. And so it, it tends to be kind of the same folks funded And we, we, as a balance of state are much more than just the COC funded programs.

[00:19:55] There's many of you on this call, who aren't funded through the annual competition [00:20:00] historically, and this is an opportunity for you to jump in and get some of these new dollars. So I emphasize agencies, oops, sorry, because it gets a little nuanced in that with these special supplemental dollars, current projects are not eligible to apply.

[00:20:18] So let me just be very clear that if you have a current project that you're working on and you want to apply for the special or supplemental NOFO dollars, that exact project, isn't something that would be eligible under this NOFO for additional funding. You can however, apply for new projects under this NOFO if you're currently funded by COC or ESG dollars, and there's more information on that on page 19 of the NOFO, but and, and we kind of realized that that's nuanced and so wanted to highlight that you can always reach out to us with specific questions about your project.

[00:20:54] So I'm gonna now divide them into two, starting with the unsheltered. Here's the eligible project [00:21:00] types for unsheltered. The grant terms will be three years for these projects. And you'll notice it's permanent supportive housing, rapid rehousing supportive services, transitional housing, rapid rehousing coordinated entry within your regions or street outreach within your region.

[00:21:18] For the rural set aside, that's the same type of slide. These are the different types of projects that are eligible. Additionally, you could apply for dollars for acquisition, new construction or rehabilitation. Grant terms are also three years and just kind of noting that the type of projects that are available would be those normally eligible under the co C program staff and overhead costs directly related to carrying out these projects is eligible.

[00:21:47] And we'll talk about this at the end, during Q and a, but I think it gets overwhelming when you see all these similarities and, and differences between the projects wondering where do I [00:22:00] apply for? So just wanna share that we'll get through these slides and then get into that. I'm not going to go over all of these, but please do read this and read the NOFO.

[00:22:09] There's a lot of different opportunities under the rural set aside that are new, that aren't kind of traditional HUD funded projects or, or sorry, expenses. And so these, these two slides will go over some of that nuance. So for the rural set aside these are the counties that are eligible to apply and a complete list can be found at HUD's website.

[00:22:34] I do wanna share that of the balance of state communities, not every county is eligible for the rural set aside. It's based on HUD's definition of rural. So those who are not on this list could still apply for the unsheltered special NOFO. And so if you're new or not to applying for HUD funds through the balance of state continuum of care, There's a system called [00:23:00] e-snaps that you would register and do the entire application under the page has quite a lot of toolkits and resources for you.

[00:23:09] It is a whole new system, but I feel like we kind of mystify it quite a bit. It's it's just a system. It's just a place to apply for a grant. Sure. It, it might be confusing, but we, we will walk you through as needed. Don't let esnaps be a barrier to you to applying for this project, these projects that you need for your community.

**e-snaps Question for new and existing project applicants:**

From Shannon Meyer, Response : can you add the link into the chat? (Regarding e-snaps toolkit and website)

* 09:32:11 From Shawn Hayes - he/him - CCH : e-snaps Toolkit: <https://www.hudexchange.info/programs/e-snaps/>

From Shawn Hayes - he/him - CCH : e-snaps Navigation and Application Resources: <https://www.hudexchange.info/e-snaps/>

**Get Involved in Local CoC and Updates on NOFO Times/Webinars/FAQ’s Etc.**

Get Involved in Local Regional CoC’s and Get Updates and News on

09:42:43 From Shawn Hayes - he/him - CCH : Get Involved in Regional CoC: <https://www.coloradocoalition.org/BoSCoCGetInvolved>

09:43:42 From Shawn Hayes - he/him - CCH : Updates & Announcements (Including Timeline which should be updated in the next 24 hours with this recording and the timelines for CoC project applications): <https://www.coloradocoalition.org/boscocnews>

[00:23:30] So I'm gonna let mark talk really quickly about the, so I, I went over two of those funding opportunities. There's one more the annual competition. We are at nine 30 and hope to be finished by nine 40. So just wanna call out time before you dive

[00:23:47] **Mark Miller:** in mark. The end's warning me not to provide the long answers.

[00:23:52] So I will provide very short answers for folks. Thanks. I hope you can still hear me. So as everybody knows, [00:24:00] there's an annual continuum of care competition. NOFO sometimes it's called the regular NOFO. These these projects that have been in existence across the continuum of care for many years, have to reapply for this funding on an annual basis.

[00:24:16] You can kind of see the dates that are there. And I do believe that the scoring committee will be prioritizing existing projects over new projects. If you can go to the next slide,

[00:24:33] how do we get to there? We. Some of the things that HUD wanted to make sure that people know about for renewal projects as long as you haven't gone through a consolidation in the last year they are making it very easy for you to essentially renew the project in this year's funding application.

[00:24:56] And all that needs to be done is probably one or two [00:25:00] clicks. And then you need to verify all of that information is accurate and then you can hit submit. And what HUD is doing is, is essentially it's a cut and paste from last year's application process. And moving forward with it, into this next funding round.

[00:25:20] So for those of you who are used to this process, please double check and you might be able to really cut the time down that you spend on EAPs projects renewing for the first time. Of course you need to make sure you complete the entire process in EAPs. And of course, for any new project applications, you have to complete all of it in EAPs.

[00:25:45] The next slide, please. There are some things that are going on with bonus dollars. Every single year in the annual NOFA HUD allows for the opportunity to claim [00:26:00] bonus dollars for each continuum across the nation. The trick here is, is you have to score a certain level on your large application that you're sending to HUD in order to be eligible for bonus funds.

[00:26:18] Historically, the balance of state has not received bonus dollars, but HUD does have the information out there for DV bonus dollars that are available. You can certainly put in an application for DV bonus dollars this year, but once again, if the larger application for the continuum doesn't score high enough, then you would not be funded for those bonus dollars.

[00:26:47] If you can go to the next slide Some general information of how to find the notice the questions that are out there and then kind of how I spoke earlier about strategy and that [00:27:00] we really need individual projects to be lining up with our larger scale strategy for ending homelessness across the balance of state.

[00:27:10] Next line. Shawn, I think you're gonna take the project ranking.

[00:27:15] **Shawn Hayes:** Yeah. So we wanted to explain a little bit more about what project drinking is. Cause I think it gets a little confusing for folks. So we have a project drinking process. It's a mandated process through the notice of funding opportunities that HUD, well, typically HUD's released just the regular NOFO every year.

[00:27:33] This year is we have the special NOFO, which is an exciting opportunity. But it project ranking is always a part of this process. They must be ranked regardless of how projects perform. And so we have generally existing projects that we've had across the state for many years.

[00:27:50] And then we have, as mark discussed just a few slides ago, we have potentials for new projects that can come into the state. And and so what the balance of [00:28:00] state governing board is always weighing is and what. Kind of forces continuum of care to do is to say, do you wanna risk your funding for existing projects against new projects?

[00:28:12] They do offer opportunities at times for bonus funding like they do this year, which is exciting. However it is based on your entire COC score. And then they score the top scoring COC in the country and fund that COC. And then they start moving down to the next COC top scoring COC down to the bottom scoring COC.

[00:28:32] And so Our COC, the balanced state continuum of care generally falls in the middle of COC scored across the country. And so what we've always tried to do in the balanced state is to increase our overall COC score. Which is why at times usually in the middle of the year governing board members that are generally leads in your C your continuum of care, your local continuum of care, which we generally would call the regional groups [00:29:00] because we, we split our the, for the balance of state funding sources in our, our the way that we work it in the bounce state is is 10 regional groups is how we split it in, in the GE geographies.

[00:29:10] We Oh, I just lost my train of thought. Sorry. The, the governing board members and the people in our committees will work to try and get answers to the notice of funding opportunities in order to make sure that we are meeting all of the scoring criteria to get the best answers we can so we can bring more funding into the balance of.

[00:29:30] So hu scores the projects on tier. And so generally the projects that fall into tier one are funded and then projects that fall into tier two are de are, can be defunded. Luckily the projects that are scored on the lowest end are, have been funded the, the, the existing projects. But what the board has done in in most years has voted to score newer projects in tier two which is something that they can do.

[00:29:57] We are working on a project or to [00:30:00] score new projects in against existing projects. But what we haven't wanted to do is penalize existing projects for something they can't control because they are well performing projects. We're not, we don't have any projects that. Not serving people in the way that they that they should be.

[00:30:15] And we're also serving people well across our geographies. So the only reason that they score poorly in our project ranking process is cuz we have to have a project ranking process. It's, it's what HUD requires. So we're always trying to make sure that we are continuing to. People experiencing homelessness.

[00:30:33] But we're, but we're also looking at these different funding sources that are coming down the line in order to serve people as well. so we need everybody's help to increase our cot scores and work on our strategic plans so that we can continue funding programs. And this special NOFO the, the what's changed this year is that it, this is all new funding, so it's not risking any sort of existing projects.

[00:30:56] It is bringing new projects into the COC and it's also [00:31:00] increasing our overall funding plot. So getting new projects in it, it's a win-win, there's no risk . And so that's what we wanna get as many. Work, work together to build our overall strategic plan and and, and help you all as much as you can locally with your strategic plan to, to help as many populations especially around you know, the, of the funding itself to, to help the folks in your communities.

[00:31:28] **Deanne Witzke:** Thanks, Shawn. That's super helpful. We're gonna go through the final slides really fast to open it up for Q and a here's the timelines for the different, no flows that have gone out again, this will all be posted on our website and the slides will be shared as well. This is what I'm imagining.

[00:31:45] You're still like circling through in your head. So just wanna call that out before we go into, like, what's next that we'll be going over that in the Q and a session. But wanna emphasize, like you can join your regional COCs if you're [00:32:00] not already these, this is where our website is where this Q and a will be listed.

[00:32:05] These are the different committees that kind of go over NOFO and strategy. On August 17th, the national Alliance to end homelessness is doing a webinar similar to this, but from a national scale, comparing the different programs that the, that HUD has announced this year. So if, if this doesn't scratch the itch, please visit that webinar as well.

[00:32:28] And then once I highlight that at this time, actually a little earlier, next Friday, Kathy alderman from our education and advocacy department at CCH is going to do a presentation. So we're presenting on funding. That's available right now through HUD. Kathy is going to present on what's coming down the pipe.

[00:32:47] APA funds are coming down the pipe through the state. And we're working closely with DOH to kind of align their RFP process with these RFP processes that we just spoke of. So that if you [00:33:00] have projects that are, are very relevant to the strategic plan that we've created, but we just don't have enough funding or HUD, doesn't fund it through this cycle that there's follow up cycles that you could apply for as well.

[00:33:13] And that session Kathy will present from about eight 30, till nine, 10 we'll. And then she'll do a Q and a about ARPA funds, and then we'll have a follow up Q and a to this. If folks are still having some questions about the regular NOFO, that's why we made it for an hour and a half resource links for you to click later slides on the different types of NOFO and fact sheets.

[00:33:36] HUD just had their annual COC webinar yesterday. So the slides and information aren't posted yet, but they will be posting that soon on this page here. And this is our contact information as well as HUDs for these different types of NOFO or the EAP system. I just wanna emphasize that if you could please send questions, we don't have like a [00:34:00] CCH balance of state NOFO email address right now.

[00:34:03] So if you could please send questions to both mark and myself, we'll make sure that you get an answer. If you have, Hm. MIS questions, reach out to Denny. It's 9 43, not too bad. We would like to kind of open it up to Q and a. I can see you all again. Any questions that have come from the chat so far, Shawn and Denny that you wanna launch off with, if not, I have, I have a question that I'm gonna launch to mark.

From the Chat: **SSO Project Question**

09:30:00 From Shawn Hayes - he/him - CCH : I'll add that there was a question about SSO projects for Navigators outside of CES and Outreach, so will put that here as a question at the end.

[00:34:32] **Shawn Hayes:** I did have one from yesterday regarding the supportive services only. Okay. Dollars in the NOFO regarding, can there be a supportive services, only project for navigation services? Cuz that, I know that there were for outreach and coordinated entry, but somebody had a question about like navigation services.

[00:34:53] **Deanne Witzke:** When you say navigation, do you mean housing? Navigation? Yeah.

[00:34:57] **Shawn Hayes:** Like housing navigation that, that, that type [00:35:00] of programming,

[00:35:02] which no phone.

[00:35:02] Both under either I think.

[00:35:09] **Mark Miller:** So I'm going to hopefully do a shared screen here. And HUD provided an answer in regards to, I think what the question is, looks like it. And if it's not the question, please provide further information. This information is taken from the transcript of the webinar that HUD put on, and if you haven't Seen the transcripts or the webinars or the slides.

[00:35:40] I highly suggest that you do this is literally I've cut and pasted what their answers were. I think it's important to hear directly what HUD is saying. And so kind of the question was should I put in an application for a standalone supported services only in regards to coordinated entry? Or [00:36:00] should I make it part of more of like a housing navigation and it kind of gives you the answer and what they're saying is if you have consolidated your coordinated entry process, you could put it in as a, as a standalone supportive services only.

[00:36:17] But if you're talking about housing navigation for a particular project, then it needs to be part of that particular project application. I hope that answers the question and we can certainly post this information on our website. This is literally cut and pasted from the transcripts

[00:36:37] **Deanne Witzke:** and mark, when you made this word document, did you look at all of the transcripts and then pick out questions that you thought were particularly relevant to

[00:36:45] our group?

[00:36:47] **Mark Miller:** What I did is I took, I actually have like 98% of the questions that were asked and the answers to those questions. So

[00:36:57] **Deanne Witzke:** I posted the full transcripts [00:37:00] that are going to be a little dizzying to read. So we will also share this document that Mark's created to be a little more user friendly for folks. It's.

[00:37:09] If you do the control F function, it's very easy to search. And I think that'll give you guys some answers. Let me throw my question to you, mark. So, and I'm pretending like I'm a, a balance of state nonprofit. Staff member. So mark, I have a project that I'm really excited about and I wanna make sure it gets funded.

[00:37:28] Can I apply to all three NOFO or all three funding opportunities?

[00:37:33] **Mark Miller:** So HUD how does clarified that a number of times you HUD has essentially two NOFO the supplemental NOFO and then, then the annual competition. NOFO the supplemental NOFO is split into two different set asides. The unsheltered set aside and the rural set aside, HUD has said that you cannot put an application into [00:38:00] both the unsheltered set aside and the rural set aside, you have to make a choice.

[00:38:06] EAPs will not allow you to put the same project application into both of those funding sources. HUD has also said, though, that in regards to the annual competition, NOFO, if you want to put the same project application into both the supplemental NOFO and the annual NOFO, you can certainly do that.

[00:38:35] There's some cautions there. One of the cautions is if you get funded under both supplemental and annual competition, NOFO for that project. That means that you have to essentially be able to serve both projects. So it's essentially doubling your application. So they will be [00:39:00] expecting, you know, if you put in one application into both, they're gonna be expecting, you're not just serving 50 people, hypothetically you're serving a hundred people and you've got all of that money and then you're responsible for all of the match.

[00:39:17] The match for continuum of care projects is 25%. So you just need to think about that strategically. Did that answer the question?

[00:39:30] **Deanne Witzke:** Yes. I have another hypothetical question. This is, and again, this is CCH, you know, we're not here to give Total yes. Or nos, but just some guidance and strategy. So this is you know, you saw that there was a project that you could use funding for acquisition.

[00:39:50] So we've got this hotel in my region that I would really love to buy and use as a space to house homeless families and individuals. [00:40:00] Mark should, should we, should we.

[00:40:07] **Mark Miller:** That's a

[00:40:08] **Deanne Witzke:** tough question. I can answer it too. I mean, the, the truth is, is that you could apply through the rural set aside for acquisition funding. However and I'm not, I'm sure that if I look through the name, someone from the state is on the call. The state has different pots of money that are for acquisitions specifically.

[00:40:28] And so when you see that this is kind of a, a one time opportunity to get more money specifically for the homeless community specifically for services or for the things that we always are hoping, for opinion, not fact is that you may not wanna apply for acquisition funds through this funding source because it's it.

[00:40:49] There's another funding source out there. CCH is going to work on creating a crosswalk. Collaborates with the state to try to [00:41:00] provide a little more guidance. We're kind of doing the best we can. There's a lot out there right now, but we are going to partner with the state to try to make it a little more clear and visual for folks.

[00:41:09] Because again, there's just so many funding sources right now.

[00:41:14] **Denny Wetmore:** A couple questions in this, in the chat

**Question regarding HUD’s Easy Renewal on existing Projects.**

[00:41:17] **Deanne Witzke:** mark on the easy renewal on existing projects, is that something that Catholic charities would do or, or any organization that's currently

[00:41:24] **Denny Wetmore:** receiving that or does CCH do that? So the question is relevant because Catholic charities is a subrecipient of the coalition.

[00:41:35] **Mark Miller:** For that particular project. And so the coalition will be renewing that project because the coalition is the main recipient of those funds. So Catholic charities should not necessarily worry about that renewal project that will sit in the hands of myself and Deanne. I hope that answers that question.

[00:41:59] **Denny Wetmore:** Thanks [00:42:00] mark.

[00:42:00] One more here. For the two supplemental NOFO, do they have to be new projects or is that just relevant to the, the regular

[00:42:08] **Mark Miller:** competition? NOFO so that question has come up a number of different times and HUD took a large amount of time to differentiate the supplemental NOFO for the unsheltered set aside and the supplemental NOFO for the rural set aside are only for new projects.

[00:42:32] I'm gonna say that again, only for new projects, there will be no renewal projects for those supplemental nofos. It behooves us then to look at any non-funded COC agencies that are out there across the, the continuum, and look at putting our new projects into those supplemental NOFO [00:43:00] categories. I hope that helps answer the question.

[00:43:06] **Deanne Witzke:** Yeah. And mark, you've only got seven more minutes with your voice, so thank you for. Hanging in there. We can hear you just fine. That is written out in a slide and it just is confusing. So if, if anyone has questions about specific projects that you have, that you wanna fit into one of these three categories, but aren't sure how please do reach out to mark and I both, and we will try to help you.

[00:43:39] What other questions?

[00:43:41] **Shawn Hayes:** Yeah. Just a reminder. Folks are on mute. So you'd have to take yourself off of mute to ask,

[00:43:52] or if you're having trouble doing that, put that in chat and I can take

[00:43:55] mute.[00:44:00]

[00:44:04] Don't have other questions I will put in some, have a question. No, go ahead. Previously,

[00:44:10] **Sr. Karen Bland (Grand Valley Catholic Outreach - Grand Junction):** when you were putting forward a new program, you were limited in, in the amount that you could ask for, even if you need it more. Is, is there a limit for the new unsheltered programs? Is there a limit

[00:44:26] that you can ask for relative to your program?

[00:44:31] **Mark Miller:** That's a really good question. The continuum has a little over $3 million for the rural unsheltered. The unsheltered set aside and then another $3 million for the rural set aside under that supplemental NOFO. Remember those are three year grants. So you would need to put in budget amounts [00:45:00] for those three year grants.

[00:45:02] So if you're thinking about a project that let's just say is gonna cost half a million dollars per year, then your proposal needs to include a budget for 1.5 million. At this point, there is no cap on the amount of money that you can ask for in any particular project. Underneath those supplemental NOFO those answers on how that's gonna flesh out at the end would probably be up to the ranking committee.

[00:45:39] If they get a lot of requests in that are over the three plus million dollars, then they're gonna have to make some hardcore decisions. I hope that makes sense. Yes.

[00:45:53] **Deanne Witzke:** Another question after the three years will, will that project be [00:46:00] renewable capable of applying for, to be.

[00:46:02] So I'm going to put up once again, am I on mute or no, we hear I'm not on mute.

09:55:19 From Deanne Witzke (she/her) : $3,251,192 is set aside for new projects that address unsheltered homelessness for CO Balance of State (BoS) communities. ​

$3,326,789 is set aside specifically for projects in Colorado's rural communities

09:56:21 From Shannon Meyer, Response : $3 million per year or total for 3 years

09:56:34 From Deanne Witzke (she/her) : total for 3 years

10:00:18 From Becky Rippy : In the past CoC's have been graded on PIT counts going down every year or two years, which wouldn't help when there is a concerted effort to increase efforts to count homeless persons. Is this still a thing?

10:01:31 From Janette : THANK YOU!

10:01:35 From Shawn Hayes - he/him - CCH : Very good point Becky!

10:01:50 From Beverly Lampley : Thank you!

[00:46:08] Okay. I'm gonna, let me look really quick and I will throw up on the screen. What HUD's answer is to that at. And then I will kind of talk over it a little bit

[00:46:24] and I apologize. I can't find it right away. I guess I will talk over it and then we will post it later. Cuz we're gonna run out of time here. The monies that are incorporated in the supplemental NOFO are continuum of care funds from 2019 and 2020 that have been recaptured by HUD. So they view those as continuum of care funding.

[00:46:57] What they have said is at [00:47:00] the end of those three years, that funding, the amount of that renewal will go up for each continuum of care that has gone out and captured those supplemental funding monies. So they are saying that their plan is it would not penalize continuum of cares going into the future.

[00:47:23] So yes, those monies would be renewed and would be folded into the annual competition process. So essentially would add additional monies to the balance of state. Here's the corollary to that though. HUD cannot predict what's going to happen in the future. So they can't say for certainty that those dollars are gonna be renewed three or four years from now, essentially what they're saying is, and I'm gonna put, this is commentary by [00:48:00] mark and opinion by mark.

[00:48:02] It depends who was in the white house. If the white house ha continues with the current administration, the likelihood that those funds would be renewed and you wouldn't have to worry is great. If there is another administration in the white house, HUD cannot speak to that at this time. That's commentary by mark.

[00:48:30] Thank you.

[00:48:33] **Shawn Hayes:** I think something that's important to discuss in regards to the crosswalk with the state is the. The, the alignment with the the goals of the federal government, the state. The balance estate continuum of care, and then your local goals as a continuum. All of those things are important and they should, the language should line up.

[00:48:57] And the state is gonna be looking at the balanced state [00:49:00] continuum of care's strategic goals and how those line up with your local goals. And so it's important. The reason, even though the balance state funding may not impact your immediate community in, in great ways currently. It's really important that your goals, the language lines up with the balance estate goals, which also line up with the state goals, which also line up with the federal goals because the funding sources that the state has, which amount in hundreds of millions of dollars are gonna line up with the goals of the balanced state, which are also hopefully gonna line up with your local goals around ending homelessness as well.

[00:49:37] And when I say ending homelessness, I make it. Making it rare brief in one time, because I don't know that there's ever gonna be a way to fully end homelessness, but we can hopefully meet it where it's at and then address it when it happens. So I think I think that that's really important to consider when you're creating local strategic plans around homelessness and something that the state at least when we've been in discussions has talked about, because [00:50:00] they want to be able to, when they're looking at funding projects locally be able to look at the balance of state continuum of care, strategic goals and know that they're aligned with the work that you're doing locally or that your goals are aligned with Our roles, if that makes sense.

[00:50:14] **Deanne Witzke:** that made perfect sense and was a perfect finale to our event. It's 10 0 1. Wanna emphasize this slide of what's next? These are the spaces in which you can be involved ongoing with our balance of state continuum of care. This next Friday, we have an event of specifically talking about larger funding sources going coming up in the future and you can start thinking of how to align it all.

[00:50:37] Just wanna again, say that this is a lot, but is also very exciting. So thank you guys for working alongside with us on, on getting these applications out the door and, and new funding opportunities. And thanks everyone. We'll, we'll call it quits for today. D can you stay on per minute? I can. Yeah.

[00:50:57] I don't know how to end it for everyone and stay [00:51:00] on, so, oh, that's true. We'll just sign off. Thank you so much. You guys. Bye. Take care.