

The Value and Impact of Colorado Coalition for the Homeless

Health centers provide tremendous value and impact to the communities they serve, including **JOBS** and **ECONOMIC STIMULUS, SAVINGS** to Medicaid, and **ACCESS** to care for vulnerable populations.

This report highlights the **2018 contributions and savings of Colorado Coalition for the Homeless.**

SAVINGS TO THE SYSTEM

24%
LOWER COSTS
FOR HEALTH CENTER
MEDICAID PATIENTS



\$23 Million
SAVINGS TO
MEDICAID

\$29 Million
SAVINGS TO THE
OVERALL HEALTH
SYSTEM

ECONOMIC STIMULUS



579
TOTAL JOBS

384
HEALTH CENTER JOBS

195
OTHER JOBS in the
community



\$56.9 Million
TOTAL ECONOMIC
IMPACT of current
operations

\$26.6 Million
DIRECT HEALTH
CENTER SPENDING

\$30.3 Million
COMMUNITY
SPENDING



\$ 8.4
Million
ANNUAL TAX
REVENUES

\$ 2.1 Million
STATE & LOCAL TAX
REVENUES

\$ 6.3 Million
FEDERAL TAX
REVENUES

CARE FOR VULNERABLE POPULATIONS



14,154
PATIENTS
SERVED

120,630
PATIENT
VISITS

7.0%
4-YEAR PATIENT
GROWTH

98.7% of patients
are **LOW INCOME**

830 of patients are
**CHILDREN &
ADOLESCENTS**

56.9% of patients
identify as an **ETHNIC OR
RACIAL MINORITY**

5.9% of patients
are **VETERANS**

1.3% of patients
are **AGRICULTURAL
WORKERS**

91.9% of patients
are **HOMELESS**

Capital Link prepared this Value & Impact report using 2018 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2018 IMPLAN Online.



REFERENCES AND DATA SOURCES

- Savings to the System: Nocon et al. *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Economic Stimulus: Economic impact was measured using 2018 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPLAN.com. Learn more at www.caplink.org/how-economic-impact-is-measured.
- Care for Vulnerable Populations “Low Income” refers to those who earn below 200% of federal poverty guidelines.
- Care for Vulnerable Populations: Bureau of Primary Health Care, HRSA, DHHS, 2018 Uniform Data System.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

SUMMARY OF 2018 ECONOMIC STIMULUS			
		Economic Impact	Employment (# of FTEs*)
Community Impact	Direct	\$26,753,383	384
	Indirect	\$9,424,454	58
	Induced	\$20,763,844	137
	Total	\$56,941,681	579

SUMMARY OF 2018 TAX REVENUE			
		Federal	State
Community Impact	Direct	\$3,866,025	\$596,219
	Indirect	\$827,881	\$345,247
	Induced	\$1,624,727	\$1,173,850
	Total	\$6,318,633	\$2,115,316
Total Tax Impact		\$8,433,949	

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Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of over 13,000 health center audited financial statements from 2005 to 2018, incorporating approximately 80% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at www.caplink.org.